



June 2014

## Acquisition of Derwent Management Services – New SMR Data

Subscribers may have seen the news of our recent acquisition of Derwent Management Services:

<http://www.fleetnews.co.uk/news/2014/2/19/cap-automotive-acquires-derwent-management-services/49650/>

CAP Ludlow (Derwent) data will be used to populate our SMR service from September book as a result of the acquisition, but there will be no technical changes to any of our data files or services. In the coming weeks, we will provide detailed analysis of the changes in provision due to the switch and subscribers will be receiving formal confirmation of the change. We fully expect the new data to be considered superior both in terms of vehicle coverage and quality of data and will be communicating the benefits in the near future.

## Updates to Gold Book SMR this month:

ASTON MARTIN Cygnet	2011MY
ASTON MARTIN Cygnet	2012.5MY
ASTON MARTIN Cygnet	2012MY
ASTON MARTIN DB9	2013MY
ASTON MARTIN DB9	2014.5MY
ASTON MARTIN DB9	2014MY
ASTON MARTIN Rapide	2010MY
ASTON MARTIN Rapide	2011MY
ASTON MARTIN Rapide	2012.5MY
ASTON MARTIN Rapide	2012MY
ASTON MARTIN Rapide	2013MY

## Gold Book SMR Car



ASTON MARTIN Rapide	2014MY
ASTON MARTIN V8 Vantage	2011MY
ASTON MARTIN V8 Vantage	2012.5MY
ASTON MARTIN V8 Vantage	2012MY
ASTON MARTIN V8 Vantage	2013MY
ASTON MARTIN V8 Vantage	2014MY
ASTON MARTIN Vanquish	2013MY
ASTON MARTIN Vanquish	2014MY
ASTON MARTIN Virage	2011MY
ASTON MARTIN Virage	2012MY
AUDI A3	2015MY
AUDI A3 Sportback	2015MY
AUDI A4	2015MY
AUDI A4 Allroad	2015MY
AUDI A4 Avant	2015MY
AUDI A5	2015MY
AUDI A5 Cabriolet	2015MY
AUDI A5 Sportback	2015MY
AUDI A8	2015MY
AUDI Q5	2015MY

## Gold Book SMR Car



AUDI Q7	2015MY
AUDI R8	2015MY
AUDI R8 Spyder	2015MY
AUDI RS4	2015MY
AUDI RS5	2015MY
BMW 7-Series	2014.5MY
BMW i8	2014.5MY
BMW M4 Convertible	2014.5MY
CITROEN C5	2014MY
CITROEN C5 Tourer	2014MY
FIAT 500	2014MY
FIAT 500 C	2014MY
FIAT 500L	2013MY
FIAT 500L	2014MY
FIAT Punto	2014MY
HYUNDAI i30	2013MY
HYUNDAI ix35	2014MY
JAGUAR XF	2015MY
JAGUAR XF Sportbrake	2015MY
LAND ROVER Evoque	2015MY

## Gold Book SMR Car



LAND ROVER Freelander 2	2015MY
LEXUS IS250	2014MY
LEXUS IS300h	2014MY
MERCEDES A-Class	2015MY
MERCEDES B-Class	2015MY
MERCEDES C-Class Coupe	2015MY
MERCEDES CLA-Class	2015MY
MERCEDES CLA-Class Coupe	2015MY
MERCEDES GLA-Class	2015MY
MERCEDES SL-Class	2015MY
MERCEDES SLK-Class	2015MY
MINI Mini Convertible	2014.5MY
MITSUBISHI ASX	2015MY
MITSUBISHI Outlander	2014MY
NISSAN Juke	2011MY
NISSAN Juke	2014MY
NISSAN Leaf	2013MY
NISSAN NV200	2013MY
NISSAN X-Trail	2014MY
PEUGEOT 108	2014MY

## Gold Book SMR Car



PEUGEOT 108 Top!	2014MY
PEUGEOT 208	2014MY
PEUGEOT 308 SW	2014MY
PEUGEOT Ion	2013MY
PEUGEOT RCZ	2014MY
PORSCHE Boxster	2015MY
PORSCHE Cayman	2015MY
SEAT Alhambra	2015MY
SEAT Altea	2015MY
SEAT Altea XL	2015MY
SEAT Ibiza	2015MY
SEAT Ibiza Sport Coupe	2015MY
SEAT Ibiza Sport Tourer	2015MY
SEAT Ibiza SportCoupe	2015MY
SEAT Leon	2015MY
SEAT Leon Sport Coupe	2015MY
SEAT Leon Sports Tourer	2015MY
SEAT Mii	2015MY
SEAT Toledo	2015MY
SKODA Citigo	2015MY

## Gold Book SMR Car



SKODA Fabia	2015MY
SKODA Octavia	2015MY
SKODA Octavia 3	2015MY
SKODA Rapid	2015MY
SKODA Roomster	2015MY
SKODA Superb	2015MY
SKODA Yeti	2015MY
SMART Fortwo Cabrio	2014MY
SMART Fortwo Coupe	2014MY
SUBARU Forester	2014MY
SUBARU Impreza	2014MY
SUBARU Impreza	2015MY
SUBARU XV	2014MY
TOYOTA Auris	2014.25MY
TOYOTA Auris Touring Sports	2014.25MY
VAUXHALL Antara	2015MY
VOLKSWAGEN Beetle	2015MY
VOLKSWAGEN Beetle Cabriolet	2015MY
VOLKSWAGEN CC	2015MY
VOLKSWAGEN Eos	2015MY

## Gold Book SMR Car



VOLKSWAGEN Golf	2015MY
VOLKSWAGEN Golf 6 Convertible	2015MY
VOLKSWAGEN Golf 7	2015MY
VOLKSWAGEN Golf SV	2015MY
VOLKSWAGEN Jetta	2015MY
VOLKSWAGEN Passat	2015MY
VOLKSWAGEN Phaeton	2015MY
VOLKSWAGEN Sharan	2015MY
VOLKSWAGEN Tiguan	2015MY
VOLKSWAGEN Touareg	2015MY
VOLKSWAGEN Touran	2015MY
VOLKSWAGEN Up!	2015MY
VOLVO S60	2015MY
VOLVO V40	2015MY
VOLVO V60	2015MY
VOLVO XC60	2015MY
VOLVO XC70	2015MY



## Defaults used throughout Gold Book SMR

### Vehicle use

All calculations are based upon medium usage, which is normal driving over a variety of road and traffic conditions. In the case of Light Commercial Vehicles it is assumed that an average payload of 50% is carried throughout the vehicles life and that the usage is again medium.

### Brakes

Generally larger, heavier vehicles would be expected to have a greater wear rate upon brakes than lighter, lower powered vehicles. Because of this the default assumes that there will be a replacement of, on average, two sets of front pads, one set of rear pads and one set of front discs at 36 months and 60,000 miles.

### Tyres

It is assumed that the vehicle will require a total of 6 tyres, including the spare, at 36 months and 60,000 miles. Premium tyres are specified throughout. These are either Continental or Michelin branded tyres followed by either Goodyear or Bridgestone where availability is limited or the manufacturers specifically specify such brands. All tyre ratings are equal to those originally specified by the manufacturer.

### Clutches

Clutch replacement is graduated from 75,000 miles to 100,000 miles with the exception of sports vehicles where, because of heavier usage, replacement would be expected earlier.

### Parts

All replacement parts are assumed to be manufacturer's original parts and are typically priced at retail less a 5% to 10% discount rate, dependent upon the manufacturer.

### Labour

Labour rates are based upon the national average for each manufacturer. It is assumed that only average discounts are applied throughout. It is assumed that all service and replacement work is carried out either by an applicable franchised dealer or a manufacturer approved service outlet.





## VAT

VAT is excluded from all calculations.

## Service Intervals

All calculations are based upon the service intervals recommended by the manufacturer. In the case of variable service intervals the following defaults have been used.

### Audi

Petrol models 15,000 miles

Diesel models 17,000 miles BMW

All models 15,000 miles

### Mercedes Benz

Petrol models 13,000 miles

Diesel models 18,000 miles

V Class 9,000 miles

M Class 9,000 miles

SLK 9,000 miles

Petrol LCV's 9,000 miles

Diesel LCV's 13,500 miles

### Volkswagen

Petrol models 15,000 miles

Diesel models 17,000 miles



### **Manufacturers and models not covered in CAP Gold Book SMR**

Aston Martin  
Bentley  
Ferrari  
Honda NSX  
Lamborghini  
Maserati

### **The following factors must be taken into account when setting maintenance budgets**

All values are standard average discounted rate by Manufacturer.  
Data includes 2nd & 3rd year warranty only covered exclusively by the Manufacturer.  
No manufacturer goodwill payments are included in the data.  
All costs are original parts price (manufacturers/franchise dealers).  
Values are overlaid with CAPs own economic assumptions (see below).  
Vehicle usage is set at medium and assumes on road use only.  
Replacement tyres are assumed to be premium brand.  
Mortality rates are average for standard use.

Where data is unavailable then certain assumptive aspects of data will be used based on available information for existing models sharing common features.

In cases where no data is available and there are no common equivalents then either an assumptive figure based on the best available information will be used or alternatively no data will be issued.

### **The following elements are excluded from CAP Gold Book SMR**

Additional warranty costs  
Relief vehicles  
Accident management costs  
Road fund license  
Insurance costs  
Costs of finance

# Gold Book SMR Car



Fuel